

LAFARGE **SHAREHOLDERS**

Share account

The different kinds of share account

There are three kinds of share account:

- ▶ bearer accounts. These are opened with your usual bank or stockbroker,
- ▶ administered registered accounts. If you have expressly requested that your shares be registered. These accounts are opened with your usual bank or stockbroker,
- ▶ direct registered accounts. If you have expressly requested that your shares be direct registered. These accounts are opened with BNP Paribas Securities Services (contact details on p. 45), appointed by Lafarge to manage direct registered accounts.

The characteristics of the various share accounts

	Direct registered account	Administered registered account	Bearer account
Account management	BNP Paribas Securities Services appointed by Lafarge	Bank or stockbroker	
Registered shares in a share savings scheme	Administered registered accounts are recommended rather than direct registered accounts		
Notices of General Meetings	Sent automatically to the shareholders		Sent automatically by the bank or stockbroker to shareholders with 200 shares or more
Admission to General Meetings	Upon presentation of the admission letter or of identification		Upon presentation of the admission letter issued on the basis of a certificate of holdings
Participation in General Meetings	Any Lafarge shareholder, who proves his or her status before 3 days in advance of the date of the Meet		at the General Meeting.
Voting rights ⁽¹⁾	Double voting rights allocated to any share owned in registered form for at least two years (from date to date)		One voting right per share
Dividends ⁽¹⁾	Dividend increased by 10% for any share owned in registered form for at least two years ⁽²⁾		No loyalty dividend
Letters to shareholders	Sent automatically to the shareholders		Sent on request
Custodians' fees	Paid by Lafarge	Paid by the shareholder	
Variable fees depending on the bank or stockbroker			
Purchases/sales	Orders ⁽³⁾ placed: <ul style="list-style-type: none"> • directly via the internet, on the GISnomi website⁽⁴⁾ (https://gisnomi.bnpparibas.com) • or by letter, fax or telephone⁽⁵⁾ to BNP Paribas Securities Services The shareholder himself calculates any gains realized	Orders placed with the bank or stockbroker Certain banks and stock market companies manage the gains realized	
Fees on purchases/sales	<ul style="list-style-type: none"> • Brokerage commission: 0.30% exc. VAT⁽⁶⁾ of the gross amount (without any minimum or maximum) • Bank commission: 7.62 euros exc. VAT⁽⁶⁾ 	Variable depending on the bank or stockbroker	

(1) In the event of the inheritance or gift of shares, double voting rights attached to shares registered for more than two years in the name of the same shareholder will be maintained for the heirs or beneficiaries of the gift (right holders having a family relationship with the deceased or donor sufficient to entitle them under an intestacy), on condition that the shares continue to be held in a registered account. In the event of the inheritance, loyalty dividends attached to shares registered for more than two years in the name of the same shareholder will be maintained for their heirs (right holders having a family relationship with the deceased sufficient to entitle them under an intestacy), on condition that the shares continue to be held in a registered account.

(2) The period of two years runs with effect from January 1st in the year following the year in which the shares were registered. The number of shares giving entitlement to such increases held by any one shareholder cannot exceed 0.5% of the total share capital at the relevant financial year time.

(3) In order for your orders to be processed, BNP Paribas Securities Services must first have received your stock exchange service agreement, duly completed and signed.

(4) Excluding legal persons, minors or persons under a disability.

(5) For orders placed by fax or telephone, you must send a letter of confirmation to BNP Paribas Securities Services within 48 hours.

(6) As required by law, VAT is charged to French and European Union residents at the rate of 19.60%, and to residents of French overseas territories at the rate of 8.50%. No VAT is charged to residents of Guyana or other non-residents.